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- A. Yes, we have.
- Q. And so to the extent that my questions are repetitive, I apologize. It's a separate matter, so I'm going to be probably asking you some questions I already know the answer to --
 - A. Okay.

Q. -- but I need your testimony for. I presume that you understand my question if you answer it. If your counsel makes objections, I -- I presume you've been deposed before. I know at least you and I have had one deposition. So in the event your counsel makes objections, we're going to try and endeavor not to talk over him and allow him to instruct you as to when and how to answer, or whether or not to answer.

MR. BARRY: As -- just as a preliminary matter, Madam Court Reporter, can I have you mark that? We're going to stay on the record for a minute, Madam Court Reporter, and make this -- we're going to make this Deposition Exhibit 2, just for clarification.

21 22

MR. DAVIS: That's fine.

[Marked Petersen Exhibit No. 2.]

MR. BARRY: And so the other -- yesterday's exhibit that we used in the Andrews case -- in the

Page 7 Andrews deposition and the Karla Davis deposition,

will be designated as Exhibit 1. And this deposition notice will be nominated as Exhibit 2 in this

4 deposition.

5 MR. DAVIS: Agreed.

MR. BARRY: Okay.

7 Q. (By Mr. Barry) All right. Mr. Petersen, I'm 8 showing you what's been previously marked as Petersen 9 Exhibit No. 2. Can you take a look at that document

10 for me?

A. Sure.

Q. All right. Have you seen that document before today?

A. Yes.

15 Q. All right. And I presume it was shown to 16 you by your attorneys?

A. Yes.

Q. All right. In -- insofar as it -- an answer requires you to reveal a communication you had with

20 your attorneys, I don't want you to reveal that. 21 You've got a right to -- to privilege between your

22 communications that you have with your attorneys, and

I'll respect that, and I want to respect that. 23

To the extent that you reviewed that notice today, what I'd like you to do, if you could, if you

Page 6 1 could turn to Page 2 of that notice, and the

paragraphs enumerated from 1 through 32, could you,

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3 just, with a -- do you have a pen? 4

All right. We've got a pen there in front of you. If I could just have you read through that document and then just indicate which topics you're prepared to speak on today, by circling those topics. And for the topics which you are not prepared to speak on, simply place an "X" through the number, if you would, for me.

A. Okay. (Witness complies.)

Q. Just for clarification, if you -- and why don't we make this simple? Why don't you just place an "X" through any topic that you're not prepared to speak on today, if that makes it easier.

MR. DAVIS: Counsel, can we go off the record just for a second, just so we can -- I can work through this with the witness? Just take a minute.

MR. BARRY: Well, if you want to take a break, I --

MR. DAVIS: Yeah, why don't we do that.

22 Just -- it'll just take a minute.

MR. BARRY: All right.

MR. WILCOX: Going off the record briefly here at approximately 9:20 a.m. We're still on Tape 1

1 of Mr. Petersen.

> 2 (Whereupon a break was taken.)

MR. WILCOX: We're going back on the record. It's approximately 9:30 a.m. We're still on Tape 1 for Mr. Petersen.

6 MR. DAVIS: Counsel, in an effort to 7 streamline this, I'll just identify the few subjects 8 that he cannot testify regarding -- based on either 9 it's not within his knowledge base and/or it's a 10 privileged matter. But the vast majority or any other

11 paragraphs I don't identify, he's prepared to testify 12 on. Paragraphs 9, 11, 12, 13 and 27, of course, on

13 their face, are protected by the attorney/client

privilege and attorney-work product doctrine, in that 14 15 they ask for information related to the defenses in 16

this lawsuit, which are not appropriate for deposition 17 examination of a PMK witness.

18 No. 10, as we've been asserting all along, 19 would violate the privacy rights of the employees into 20 the contents of their personnel files, with the 21 exception as we've allowed each witness to testify 22 regarding those contents if it in any way involved the 23 Sanchez matter.

And then Paragraph 26, this witness is not a witness that has that information in his knowledge

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base, so he can't testify on that. 1

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And then just finally, Paragraphs 31 and 32, we would assert the confidentiality and privacy rights of the company to their financial information and that it wouldn't be relevant or admissible in this case. And, in any event, he wouldn't -- it wouldn't be within his knowledge base, anyway, since he doesn't perform a financial role within the company.

But with respect to all other paragraphs, which, of course, is the vast majority of them, he is prepared to testify.

Q. (By Mr. Barry) All right. Mr. Petersen, your counsel has lodged a statement and some objections.

MR. BARRY: May I take a look at that Exhibit 2, please? Mr. Davis, who else are you putting up today as 30(b)(6)?

MR. DAVIS: Just Mr. Petersen.

MR. BARRY: There's no other person?

MR, DAVIS: No.

Q. (By Mr. Barry) Okay. Mr. Petersen, your counsel's lodged some objections to -- to our areas of inquiry, as well as some statements regarding the limitations of your knowledge with respect to certain issues.

Did you understand what your counsel said --

Page 12 there's a privacy objection made to that, and it's indicated that you won't answer questions with regard 2 3 to that; is that correct?

A. Yes.

O. And --

MR. DAVIS: If I could just -- except to the extent any of that would involve the Sanchez account, in particular.

- Q. (By Mr. Barry) Okay. You heard your counsel's objection, and do you agree with that objection --
 - A. Yes.
- Q. -- and you're going to follow the advice of your counsel and not answer my questions with regard to that topic?
 - A. Yes.
- Q. All right. And with respect to Topic 11, any and all other information related to the factual basis for Client Services' answer, your counsel has indicated that you are not going to answer my questions based in part on attorney/client privilege; is that correct?
 - A. Yes.
- Q. And are you going to follow the advice of your counsel and not answer my questions with regard

Page 11

- 1 A. Yes.
 - Q. -- and do you agree with that?
- 3 A. Yes.
- 4 Q. Okay. I'm going go through these. I assume 5 1, 2 and 3, I think we had kind of a mix-up. Those 6 are not --
- 7 A. Yeah.
 - Q. -- stricken?
- 9 A. Those are not, right.
- 10 Q. As to Topic No. 9, your client -- or rather your counsel -- I didn't want to misstate his 11 objection -- but my understanding is as to Topic 9, 12 Client Services' investigation of the claims made by 13 14 plaintiff in their complaint, your counsel's asserting attorney/client privilege with respect to that; is 15 16 that correct?
- 17 A. Yes.
- 18 Q. And you're following your client -- your --19 excuse me -- your counsel's advice not to answer my 20 questions with regard to that? 21
 - A. Yes.
- 22 Q. Okay. And as to Topic No. 10, the details 23 and contents of the personnel files for the
- 24 individuals that worked on plaintiffs' alleged
- account, Topic No. 10, your counsel has stated that 25

to Topic 11? 1

A. Yes.

Q. All right. Topic 12, any and all other information related to Client Services' defenses contained in their answer, your counsel has indicated, again, that that's an attorney/client privilege matter and -- in part, and that he's instructing you not to answer my questions with regard to Paragraph 12; is that correct?

A. Yes.

- Q. And are you going to follow the advice of your counsel and not answer my questions with regards to Topic 12?
 - A. Yes.
- Q. All right. And as to Topic 13, any bona fide error or defense Client Services may have with regard to the allegations set forth in the complaint, I believe your attorney -- I don't want to misstate this -- I believe your attorney indicated that answering my questions with regard to that would require disclosure of attorney/client privilege material, and, therefore, you're not going to answer any questions with regard to that; is that correct?
 - A. Yes.
 - Q. And you're going to follow the advice of

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your counsel and not answer my questions with regard 2 to Topic 13?

A. Yes.

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Q. All right. As to Topic 26, which reads, "The history, specific details, and resolution of any formal and informal complaints, Better Business Bureau complaints, lawsuits, regulatory actions, claims, mediations, arbitrations, or other legal actions, legal or otherwise, connected to or arising out of Client Services, Incorporated's business in a period from three years prior to the date of this notice to

11 12 the present," I believe your counsel stated that

13 you're unprepared to testify on that, because you have no specific knowledge of that topic; is that correct? 14

A. Yes. 15

> MR. DAVIS: It's also in part -- only in part protected by attorney/client and attorney-work product, in the sense that it may concern -- or I think it actually does concern other litigation, as well.

- 21 Q. (By Mr. Barry) And your counsel, Mr. Davis, 22 has indicated an additional objection. And you heard that objection?
- 24 A. Yes.
- 25 Q. And you understand that objection?

1 MR. DAVIS: I -- I didn't include 27. I'm

sorry. Twenty-seven is a subject that he's going to testify on.

MR. BARRY: Okay. So we should -- we should correct that.

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- Q. (By Mr. Barry) What I'll have you do is just -- especially with -- why don't we just do this as to 27, and 1, 2 and 3, we'll just have you --
 - A. Initial it?
- Q. Yeah. Why don't you just strike out the "X," the "X" out on 27 and initial it. And then on 1, 2 and 3, as well, just so the record's clear.

So to clarify on the record, the deponent has initialed 27, 1, 2 and 3, as topics that he will, in fact, testify about here today.

All right. And with respect to Topic 31, which reads, "Client Services, Incorporated's annual sales, gross income, net profit" -- excuse me -- "net income and profit for 2005 and 2006," your counsel today has asserted an objection based upon the defendant's privacy rights, I believe. And did you understand that objection?

- A. Yes.
- Q. And do you agree with that objection?
- 25 A. Yes.

Page 15

- 1 A. Yes.
 - Q. And you're going to follow -- are you going to follow your counsel's advice and not answer my questions with regard to Topic 26?
 - A. Yes.
 - Q. Are you aware of any person at Client Services who is capable of answering those topics with respect to Paragraph 26?
- 9 A. Yes.
- 10 Q. All right. And who would that person be?
- A. Kerry Simpson. 11
- Q. And Ms. Simpson is present in the room 12
- 13 today --
- 14 A. Yes.
- 15 Q. -- is that correct? All right. And she's 16 the general counsel for Client Services?
- 17 A. Yes.
- 18 Q. All right. And she's also representing you 19 here today as an attorney?
- 20 A. Yes.
- Q. Okay. The -- as to Paragraph 27, any and 21 all information related to plaintiffs' claims against 22
- 23 Client Services, Incorporated --
- 24 MR. BARRY: I apologize, Counsel Davis.

25 I --

Q. Are you going to follow your counsel's advice and not answer my questions with regards to Topic 31?

A. Yes.

5 Q. And with respect to Topic 32, Mr. Petersen, 6 Topic 32 reads, "Client Services, Incorporated's net 7 worth and financial condition," and your counsel, Mr. Davis, interposed an objection with respect to, 8 9 again, I believe to the privacy rights with respect to 10 that topic.

- A. Yes.
- 12 Q. Did you understand that objection?
- 13 A. Yes.
 - Q. Do you agree with that objection?
 - A. Yes.

Q. And are you following your counsel's advice not to answer my questions with regard to Client Services' net worth and financial condition?

- 19 A. Yes.
 - O. Okav.

MR. DAVIS: I just wanted to add also, counsel, with respect to 31 and 32, in addition to the -- the privacy and related rights the corporate -the corporation has to their financial information. even if it wasn't protected by privilege, it's not

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Page 18 within this witness' knowledge base, in any event.

- 1 2 Q. (By Mr. Barry) All right. And, Mr. Petersen, 3
 - your counsel, Mr. Davis, has interposed an additional objection as to Topics 31 and 32, in effect saying that this is something outside of your purview of knowledge; is that correct?
- 7 A. Yes.

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- 8 Q. All right. And so on that basis, you're
- unable to testify as to Topics 31 and 32 today, as 9
- well as being unwilling to testify about them even if 10 you could? 11
- 12 A. Yes.
- 13 Q. All right. And you're going to follow your
- counsel's advice and not answer my questions with 14
- 15 regard to Topics 31 and 32?
- A. Yes. 16
- 17 Q. All right. What person at Client Services
- could testify competently about Topics 31 and 32? 18
- A. Possibly our CFO. 19
- 20 Q. And who is that person?
- 21 A. Brad Franta.
- 22 Q. And could you spell Mr. Franta's name,
- 23 please?
- 24 A. F-R-A-N-T-A.
- 25 Q. Just as a preliminary information, accurate

Q. Okay. What documents did you review?

Page 20

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- 2 A. The collection notes and the interrogatories
- 3 that -- that we just reviewed.
- 4 Q. Okay. And take a look at the Exhibit 1 5 there. I'm showing you what's been previously marked
- 6 as Karla Davis and Andrews' Deposition Exhibit 1. 7 We're also going to mark that deposition Petersen
- 8 Deposition Exhibit 1, as well. And I'm going to ask
 - the court reporter if she'll do that right now for me.
- 10 [Marked Petersen Exhibit No. 1.]
 - Q. (By Mr. Barry) All right. If you could just page through that for me.
 - A. Uh-huh.
 - Q. Are those the collection notes to which you referred in your earlier answer?
 - A. Yes.
- 17 Q. Okay. So you reviewed the Exhibit 1 18 collection notes in preparation for your testimony
- 19 today, correct?
- 20 A. Yes.
- 21 Q. All right. And did you read through the
- 22 call entries on there?
- 23 A. Yes.
- 24 Q. Okay. Did you find any errors in those call
- 25 entries?

Page 19

- information, you're a resident here of St. Louis? 1
- 2 A. St. Charles.
- 3 Q. St. Charles. And how long have you lived
- 4 here in St. Charles?
- 5 A. Approximately 20 years.
- Q. And my understanding is, as I recollect, 6
- 7 you've got a Bachelor's degree from --
 - A. Missouri Baptist University.
- 9 Q. And have you lived anywhere else besides
- 10 Missouri?

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- A. Yes. 11
- 12 Q. Okay. Where else?
- 13 A. Born and raised in Wisconsin.
- 14 Q. Okay. And when did you move to Missouri?
- A. I came to college about -- between 17 and 18 15
- years old. I attended college here. 16
- Q. Okay. And how old a person are you? 17
- 18 A. Forty.
- 19 Q. How long have you worked for Client
- 20 Services?

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- A. Sixteen years.
- 22 Q. And prior to your -- prior to your testimony
- 23 here today, did you review any documents in
- preparation for your testimony? 24
- 25 A. Yes.

1 A. No.

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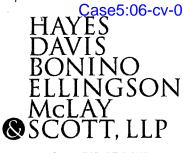
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- 2 Q. Did you find any mistakes in the way this 3 account was handled?
 - A. No.
- 5 Q. Did anybody make any -- as far as you could
- tell, did -- did any employee of Client Services make 6
- any mistakes with regard to how they collected under 7
- 8 the Fair Debt Collection Practices Act?
 - A. No.
- 10 Q. In your review of those notes, Mr. Petersen,
- did you determine whether or not any employee of 11
- 12 Client Services made any mistakes or errors with
- 13 regard to the California Rosenthal Fair Debt
- **Collection Practices Act?** 14
 - A. No.
- 16 Q. Okay. Just to lay some additional
- 17 foundation, when we talk today, I'm going to be 18 referring to the Federal Fair Debt Collection
- 19 Practices Act as the FDCPA.
 - A. Okay.
- 21 Q. All right? And I'll refer to the California
- 22 Fair Debt Collection Practices Act as the California
- Rosenthal FDCPA. All right? Or the California FDCPA. 23
 - A. Okay.
- 25 Q. Okay? And I'll try very hard not to change

EXHIBIT 16



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ATTORNEYS AT LAW

April 27, 2007

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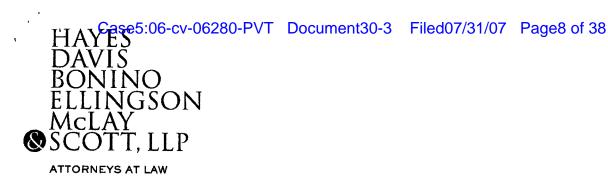
Re: Sanchez (Irma, Jorge, Sophia) v. Client Services, Inc., Davis (Karla)

Counsel:

We herein continue our meet-and-confer discussions and efforts with both of you regarding the depositions of Client Services' witnesses in this action. In particular, the recent deposition of the Client Services' Person Most Knowledgeable pursuant to Federal Rules of Civil Procedure, Rule 30(b)(6).

As you know, plaintiffs have taken and completed the depositions of eight Client Services' current and former employees, and the deposition of the 30(b)(6) witness (a total of nine depositions). All of these employee witnesses have provided complete, candid and credible testimony which rebuts, contradicts and refutes the allegations contained in the plaintiffs' complaint. The witnesses have also testified and confirmed that they have no prior complaints regarding their collection efforts and that their respective personnel files do not contain any complaints regarding their collection efforts in general, or their collection efforts on the Sanchez account in particular.

In any event, we herein (again) attempt in good faith to resolve any outstanding disputes with you concerning deposition discovery and, similarly, respond to any planned discover motions.



Client Service's Person Most Knowledgeable/30(b)(6) Witness

As you know, Client Services produced its Personal Most Knowledgeable/30(b)(6) witness (Jerry Petersen) for deposition on Thursday, April 12, 2007, at Embassy Suites Hotel, in St. Charles, Missouri. Mr. Petersen was fully prepared and provided comprehensive testimony regarding twenty-three of the thirty-two categories designated in plaintiffs' 30(b)(6) deposition notice. The analysis below will address each of the objections for the nine remaining categories for which testimony was objected to by Client Services.

Category 9

Category 9 asks for "Client Services, Inc.'s investigation into the claims made by Plaintiffs in their Complaint." Obviously, this category seeks discovery of information and documents which are protected by the attorney-client privilege and attorney work-product doctrine. The information and communications between an attorney and client that involve the investigation and litigation strategy of a particular case are protected from discovery under the attorney-client privilege. Furthermore, the work-product doctrine protects from discovery the trial preparation materials that reveal an attorney's strategy, intended lines of proof, evaluation of strengths and weaknesses, and inferences drawn from interviews.³

Here, plaintiffs improperly seek discovery into the nature, extent, substance, content and conclusions of the investigation was conducted by Client Services after it was served with plaintiffs' lawsuit and in preparation of the defense. This proposed discovery necessarily involves and seeks disclosure of the defendants' litigation strategy in responding to the present action. The objections to this category were properly made on the record at the deposition and previously provided to you in writing. Therefore, the defendants can not and will not provide testimony regarding this category and subject.

Contrary to your anticipated arguments that Client Services caused a delay in the commencement of the deposition, we and our clients arrived at the designated hotel at approximately 9:45 a.m., but there was no conference or meeting room reserved for the deposition. Consequently, we searched the hotel in an effort to locate the conference or meeting room for the deposition, and even checked with the front desk receptionist, but there was no information available regarding the location. Finally, I called your office and was informed by your assistant that the deposition would take place in your hotel room. In the event there are any further depositions in Missouri, we recommend plaintiffs reserve a separate conference or meeting room to avoid the interruptions and inconvenience associated with conducting a deposition in a private hotel room.

² Clarke v. American Commerce Nat. Bank (9th Cir. 1992) 974 F.2d 127, 129

Federal Rules of Civil Procedure, Rule 26(b)(3); see Hickman v. Taylor (1947) 329 US 495, 511



&SCOTT, LLP

Category 10

Category 10 asks for "The details and contents of all personnel files for the individuals that worked on Plaintiffs' alleged account." This category seeks discovery of information and documents which are protected by the employees' respective constitutional, statutory, and common law rights to privacy in their personnel matters.⁴

Furthermore, there is no information contained in the personnel files that has any relevance or admissibility in this case. As you may recall, each of the witnesses who had involvement in the underlying subject collection have all independently testified that they were not the subject of any discipline or evaluation based on their collection efforts on the Sanchez account.⁵ Consequently, there is no discoverable information contained in their respective employment personnel files.

Moreover, plaintiffs improperly seek to invade the private personnel files of Client Services' current and former employees without valid basis. The objections to this category were properly made on the record at the deposition and previously provided to you in writing. Therefore, the defendants can not and will not provide testimony regarding this category and subject.

Category 11

Category 11 asks for "Any and all other information related to the factual basis for Client Services, Inc.'s Answer." This category seeks discovery of information and documents which are protected by the attorney-client privilege and attorney work-product doctrine. The information and communications between an attorney and client that involve the investigation and litigation strategy of a particular case are protected from discovery under the attorney-client privilege. Furthermore, the work-product doctrine protects from discovery the trial preparation materials that reveal an attorney's strategy, intended lines of proof, evaluation of strengths and weaknesses, and inferences drawn from interviews.

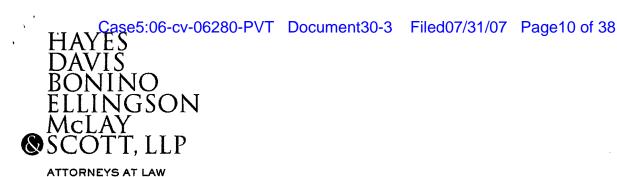
Here, plaintiffs improperly seek discovery into the nature, extent, substance, content and conclusions of the investigation was conducted by Client Services after it was served with plaintiffs' lawsuit and in preparation of the defense. This proposed

⁴ Matter of Hawaii Corp. (D HI 1980) 88 FRD 518, 524; Board of Trustees v. Superior Court (1981) 119 Cal.App.3d 516, 528–530

⁵ The reason there is no information in the personnel files is simple—the allegations of misconduct as alleged in plaintiffs' complaint did not occur.

⁶ Clarke v. American Commerce Nat. Bank (9th Cir. 1992) 974 F.2d 127, 129

⁷ Federal Rules of Civil Procedure, Rule 26(b)(3); see Hickman v. Taylor (1947) 329 US 495, 511



discovery necessarily involves and seeks disclosure of the defendants' litigation strategy in responding to the present action. The objections to this category were properly made on the record at the deposition and previously provided to you in writing. Therefore, the defendants can not and will not provide testimony regarding this category and subject.

Category 12

Category 12 asks for "Any and all other information related to Client Services, Inc.'s defenses contained in their Answer." This category seeks discovery of information and documents which are protected by the attorney-client privilege and attorney work-product doctrine. The information and communications between an attorney and client that involve the investigation and litigation strategy of a particular case are protected from discovery under the attorney-client privilege. Furthermore, the work-product doctrine protects from discovery the trial preparation materials that reveal an attorney's strategy, intended lines of proof, evaluation of strengths and weaknesses, and inferences drawn from interviews.

Here, plaintiffs improperly seek discovery into the nature, extent, substance, content and conclusions of the investigation was conducted by Client Services after it was served with plaintiffs' lawsuit and in preparation of the defense. This proposed discovery necessarily involves and seeks disclosure of the defendants' litigation strategy in responding to the present action. The objections to this category were properly made on the record at the deposition and previously provided to you in writing. Therefore, the defendants can not and will not provide testimony regarding this category and subject.

Category 13

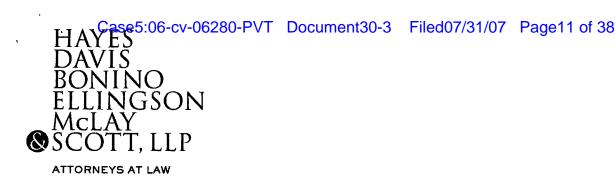
Category 13 asks for "Any bona fide error defense Client Services, Inc. may have with regard to the allegations set forth in the Complaint." This category seeks discovery of information and documents which are protected by the attorney-client privilege and attorney work-product doctrine. The information and communications between an attorney and client that involve the investigation and litigation strategy of a particular case are protected from discovery under the attorney-client privilege. Furthermore, the work-product doctrine protects from discovery the trial preparation materials that reveal an attorney's strategy, intended lines of proof, evaluation of strengths and weaknesses, and inferences drawn from interviews.

⁸ Clarke v. American Commerce Nat. Bank (9th Cir. 1992) 974 F.2d 127, 129

Federal Rules of Civil Procedure, Rule 26(b)(3); see Hickman v. Taylor (1947) 329 US 495, 511

¹⁰ Clarke v. American Commerce Nat. Bank (9th Cir. 1992) 974 F.2d 127, 129

Federal Rules of Civil Procedure, Rule 26(b)(3); see Hickman v. Taylor (1947) 329 US 495, 511



Here, plaintiffs improperly seek discovery into the nature, extent, substance, content and conclusions of the investigation was conducted by Client Services after it was served with plaintiffs' lawsuit and in preparation of the defense. This proposed discovery necessarily involves and seeks disclosure of the defendants' litigation strategy in responding to the present action. The objections to this category were properly made on the record at the deposition and previously provided to you in writing. Therefore, the defendants can not and will not provide testimony regarding this category and subject.

Category 26

Category 26 asks for "The history, specific details, and resolution of any formal and informal complaints, Better Business Bureau Complaints, lawsuits, regulatory actions, claims, litigations, mediations, arbitrations, or other actions legal or otherwise, connected to or arising out of Client Services, Inc.'s business, in the period from three (3) years prior to the date of this notice to the present." This category is objectionable on many grounds including relevance, confidentiality, vague and ambiguous.

This category also seeks discovery of information and documents which are protected by the attorney-client privilege and attorney work-product doctrine. The information and communications between an attorney and client that involve the investigation and litigation strategy of a particular case are protected from discovery under the attorney-client privilege. Furthermore, the work-product doctrine protects from discovery the trial preparation materials that reveal an attorney's strategy, intended lines of proof, evaluation of strengths and weaknesses, and inferences drawn from interviews. ¹³

Furthermore, the information sought regarding other claims, complaints, lawsuits, etc., is not relevant to or admissible in support of the Sanchez claims in this action. ¹⁴ Any such lawsuits, regulatory actions, claims, litigation, mediations, arbitrations, etc., assuming there are any, would probably also be subject to confidential agreements with other parties. ¹⁵

The objections to this category were properly made on the record at the deposition and previously provided to you in writing. Therefore, the defendants can not and will not provide testimony regarding this category and subject.

¹² Clarke v. American Commerce Nat. Bank (9th Cir. 1992) 974 F.2d 127, 129

Federal Rules of Civil Procedure, Rule 26(b)(3); see Hickman v. Taylor (1947) 329 US 495, 511

¹⁴ Federal Rules of Civil Procedure, Rule 26(b)(1);

¹⁵ Phillips ex rel. Estates of Byrd v. General Motors Corp. (9th Cir. 2002) 307 F.3d 1206, 1211.

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Category 27

Category 27 asks for "Any and all other information related to Plaintiffs' claims against Client Services, Inc." This category seeks discovery of information and documents which are protected by the attorney-client privilege and attorney work-product doctrine. The information and communications between an attorney and client that involve the investigation and litigation strategy of a particular case are protected from discovery under the attorney-client privilege. Furthermore, the work-product doctrine protects from discovery the trial preparation materials that reveal an attorney's strategy, intended lines of proof, evaluation of strengths and weaknesses, and inferences drawn from interviews. 17

Here, plaintiffs improperly seek discovery into the nature, extent, substance, content and conclusions of the investigation was conducted by Client Services after it was served with plaintiffs' lawsuit and in preparation of the defense. This proposed discovery necessarily involves and seeks disclosure of the defendants' litigation strategy in responding to the present action. The objections to this category were properly made on the record at the deposition and previously provided to you in writing. Therefore, the defendants can not and will not provide testimony regarding this category and subject

Categories 31 and 32

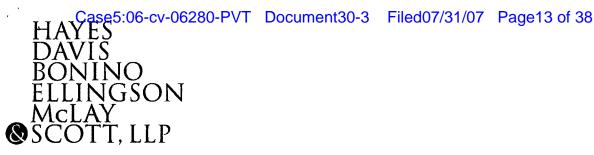
Category 31 asks for "Client Services, Inc.'s annual sales, gross income, net income, and profit, for 2005 and 2006." Category 32 asks for "Client Services, Inc.'s net worth and financial condition." The category seeks discovery of information and documents which are premature and not relevant at this early stage of litigation because Client Services' net income and worth is not admissible in the Sanchez action. To the extent this information is sought in support of plaintiffs' punitive damages claim, such damages are not recoverable under the Fair Debt Collection Practices Act. ¹⁸

Furthermore, because the FDCPA does not provide for recovery of punitive damages, California law controls the prayer for punitive damages. Plaintiffs' insubstantial State law claims can hardly be said to satisfy the requirements that there be clear and

¹⁶ Clarke v. American Commerce Nat. Bank (9th Cir. 1992) 974 F.2d 127, 129

¹⁷ Federal Rules of Civil Procedure, Rule 26(b)(3); see Hickman v. Taylor (1947) 329 US 495, 511

Wood v. Midland Credit Management, Inc. 2005 WL 3159639 (C.D.Cal.,2005); see also Gervais v. O'Connell, Harris & Associates, Inc., 297 F.Supp.2d 435, 440 (D.Conn.2003); Boyce v. Attorney's Dispatch Service, C-39-94-397, WL 33495605, at 2 (S.D. Ohio April 27, 1999); Aronson v. Creditrust Corp., 7 F.Supp.2d 589, 594 (W.D.Pa.1998).



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convincing evidence that Client Services is guilty of "oppression, fraud, or malice". In any event, the financial information is not discovery unless and until the jury has determined, by clear and convincing evidence, that defendant is subject to punitive damages.

Therefore, because plaintiffs are not entitled to punitive damages under the FDCPA and their State law claims provide no support for such a prayer, Client Services is not required to allow discovery into its net worth and financial condition at this stage of the litigation. As provided under California law, Client Services will make a witness available at the time of trial in the unlikely event punitive damages remain a viable claim after a first phase of a bifurcated trial.

Former Employee Don Bailey

As you know, plaintiffs served our office (and presumably Client Services' former employee Don Bailey), with a deposition subpoena on April 5, 2007, for a deposition that was to occur five business days later on April 12, 2007. To compound the unreasonableness of the notice, the deposition was to occur halfway across the country in St. Charles, Missouri. The notice of deposition must give "reasonable" notice to the parties.²¹

Furthermore, plaintiffs did not engage in any meaningful meet and confer prior to noticing the deposition. Plaintiffs' notice and conduct was unreasonable and an abuse of the discovery process. Because of the inadequate and unreasonableness of the notice, Client Services did not have sufficient time to meet with Mr. Bailey to determine his involvement, knowledge of, or connection with the claims made in the Sanchez complaint.

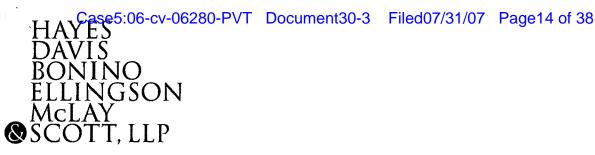
Moreover, Don Bailey is a former employee and Client Services has since confirmed that Mr. Bailey had absolutely no involvement with any collection efforts on the subject Sanchez account or the Discovery Card account. Obviously, his testimony is not relevant or admissible.

The notice for the deposition of Mr. Bailey was and is an abuse of the discovery process, and the only reason in noticing his deposition was to burden, oppress and harass Client Services and its employees. As you know, Rule 26(g) imposes an affirmative duty

¹⁹ California Civil Code section 3294(c).

²⁰ California Civil Code section 3295(c).

FRCP 30(b)(1); see <u>United States v. Philip Morris Inc.</u> (D DC 2004) 312 F.Supp.2d 27, 36–37—3 days not "reasonable" notice ("especially to busy litigators who need to prepare to testify about events occurring six to nine years previously"); <u>In re Sulfuric Acid Antitrust Litig.</u> (ND IL 2005) 231 FRD 320, 327.



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on attorneys to utilize discovery in a responsible manner and to avoid discovery abuses. It prevents seemingly proper discovery that is grossly disproportionate to the case, unduly burdensome, or intended to harass the opposing party.²² Because Mr. Bailey had no involvement in the Sanchez matter, we see no justification in having his deposition taken in this case.

It is also disturbing that you made personal and direct contact with Mr. Bailey when you are aware that we represent the Client Services' current and former employees who are being subpoenaed by you.²³ We assume your direct contact with Client Services' current or former employees without first clearing it with our office was inadvertent, an oversight and it will not occur in the future.

Conclusion

For all the above-stated reasons, Client Services stands by its objections and it has fully complied with its discovery obligations in regard to producing a qualified Personal Most Knowledgeable/Rule 30(B)(6) witness. Client Services further stands by its objection to the deposition of Don Bailey and there is no justification for having his deposition taken in this case.

As always should you have any questions or wish to discuss this further, please do not hesitate to call.

Sincerely,
Brian R. Davis

²² FRCP 26, Adv. Comm. Notes (1983); see Oregon RSA No. 6, Inc. v. Castle Rock Cellular of Oregon Ltd. Partnership (9th Cir. 1996) 76 F3d 1003, 1008 [sanctions imposed for claiming document withheld from discovery contained confidential information without disclosing it was on file with a public agency and was matter of public record].

You also contacted our client Mark Andrews (another Client Services' former employee) and spoke with him without first checking with my office regarding our representation of Mr. Andrews.

EXHIBIT 17

UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA SAN JOSE DIVISION

IRMA SANCHEZ, JORGE)
SANCHEZ AND SOPHIA)
SANCHEZ,)
)
Plaintiffs,)
)
V •)CIV NO. C06-06280 PVT
)
CLIENT SERVICES, INC.,)
AND KARLA DAVIS,)
) .
Defendants.)

VIDEOTAPED DEPOSITION OF KARLA DAVIS

April 11, 2007

Taken on behalf of Plaintiffs

Brenda S. Orsborn, RPR/CSR/CCR Illinois License No. 084-003460 Missouri License No. 914

legal matter in a courtroom?

A. No, sir.

- Q. Outside of a courtroom?
- A. No, sir.
- 5 Q. Have you ever been married?
 - A. Yes.
 - Q. Okay. Are you widowed?
 - A. Is that pertinent to this? I mean --

MR. DAVIS: You -- you can answer with respect to whether you're married or not. Counsel, I don't think she needs to get into the circumstances of her prior relationship here.

- Q. (By Mr. Barry) Well, you're a divorced person?
 - A. Yes, I am.
 - Q. Okay. All right. So my question was, is there some -- was there some way you managed to get divorced without having a legal proceeding?

MR. DAVIS: Objection. She's not going to answer questions about her divorce proceedings.

MR. BARRY: Well, I'm asking whether or not she's been involved in legal proceedings, and she said she wasn't. And so I'm going to --

MR. DAVIS: So she's answered your question. MR. BARRY: -- come back and clarify.

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MR. DAVIS: Well, again, I'm going to object on the grounds of my client's privacy rights, that she doesn't have to answer questions about her divorce proceedings or whatever the circumstances were concerning the divorce. She's answered your questions.

MR. BARRY: Well, your speaking objection is noted. And I would just note for the record that at the last deposition we had, we had a problem with speaking objections, and we'll move for a Protective Order to prevent you from making suggestive speaking objections, Mr. Davis, if we need to.

- Q. (By Mr. Barry) But my question goes to legal proceedings and whether or not you've ever been involved in a legal proceeding. And I presume that your divorce was some sort of legal proceeding. Was it here in Missouri?
 - A. Yes, sir.
- Q. Okay. All right. So there must have been some kind of court file with respect to your divorce, I assume, here in Missouri?
- A. When you said "legal proceedings," I assumed you meant collection agencies.
- Q. Right. And these aren't -- yeah. And these aren't trick questions. I'm asking kind of a broad

Page 10 Page 12

1 brushstroke, and that's why I came back. I'm quite

2 certain it's your intent to testify truthfully here

3 today, and so I wanted to make sure that if there were

4 any other things that you might not have considered as

5 a legal proceeding, that we caught those, and that's

6 why I asked you about the divorce. Okay? It's not my
7 intention to invade your privacy. I'm not interested

7 intention to invade your privacy. I'm not interested8 in any -- to any extent in your divorce, other than

9 the fact that it was a legal proceeding.

In the course of -- so other than your divorce as a legal proceeding, any other legal matters you've been involved in in your adult life?

- A. I have some issues with my children that's been legal, but it's not pertinent to this case.
- Q. Okay. Well, you're here as a party to this case --
 - A. Correct.
- Q. -- and so you're compelled to testify. And so if you choose not to testify, I can get a Court Order to come back and compel you to testify. So -- and I don't want you to decide here and now what you think is pertinent. I just want you to answer my questions. If your counsel has some advice for you, your counsel will give you that advice. But my question relates to whether or not you've had any

other legal proceedings. And I'm not just talking about just related to collections or your occupation,

but any legal proceedings, whatsoever.

MR. DAVIS: I'm going to object on the grounds that it would violate my client's privacy rights and, obviously, would not be relevant or admissible in this case to ask her about divorce proceedings or any other legal proceedings that may or may not relate to her children. Why don't you ask --

MR. BARRY: Well, I'll ask the questions I want to ask, and your objection's noted.

Q. (By Mr. Barry) And my question is, have you ever been involved in any other legal proceedings, other than your divorce, here in the State of Missouri or anywhere else?

MR. DAVIS: Well, we're going to go ahead and take a break then, and then I'll consult with my client off the record, since -- if you're going to continue to get into her personal matters, I'll see if some of it she can answer without violating her privacy rights, and then we'll come back on the record.

MR. BARRY: I'm well aware of the evidentiary basis for privacy rights without having to move for a Protective Order, Counsel. So I'm just --

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I mean, you understand these are just basic questions about whether or not she's been involved in legal proceedings, other than the legal proceedings she is involved in right now.

MR. DAVIS: Actually, that's not my interpretation of the question. My interpretation of these questions are that you are asking her to answer questions regarding her divorce proceedings and whether she's had any legal proceedings related to her children. I'm objecting on the grounds that that would violate her rights of privacy, and it would concern matters that are clearly, on their face, not relevant or admissible in this action. That said, I will consult with my client off the record to see if there's any portion of that question that she can answer without getting into her privacy or her private matters.

MR. BARRY: And I appreciate the fact that you can make that argument to a federal judge with the expectation that you move for a Protective Order if you want to prevent her from testifying truthfully about legal matters, such as whether or not she's ever given sworn testimony in any other case. That's completely admissible and completely relevant in this case. So I've got a right to know that.

If you're -- if you're suggesting that to do that, we need to suspend the deposition and move for a Protective Order, if that's what you want to do, we can do that. Obviously, I did not anticipate today that you would ask her questions about her divorce proceedings or any legal proceedings regarding her children. You have. I'm going to see if we can get you an answer on the record, and that will require me to consult with my client off the record.

If you instead think that the better way to proceed is to suspend the deposition and go to court and get a Protective Order that would more clearly define what you're entitled to and what you're not entitled to, I'll do that, too. It's up to you.

MR. BARRY: We're staying on the record.

(Whereupon Mr. Davis and the witness left the deposition room.)

- Q. (By Mr. Barry) So you're still under oath, and my question to you is, you mentioned that you had -- well, I don't want to misstate your testimony. You mentioned you had some issues with your -- I believe you said "children;" is that correct?
 - A. Yes, sir.
- Q. Have those issues been in the past five years?

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I'm not interested in her child custody issues or her divorce issues. I'm interested in finding out what other legal matters she's been involved in. I've stated that on the record. And you're now going to go and instruct your client, apparently, on how or whether or not to answer those questions. And, you know, those are -- these are baseline questions about whether or not she's been involved in other legal proceedings.

She stated that she apparently had issues with her children. I didn't ask her about her children. I'm not interested in her children. I'm interested in whether or not she's ever been involved in other legal proceedings where she's given sworn testimony.

MR. DAVIS: Okay. Just so we're clear, I've heard your argument, and I am asserting an objection on behalf of my client, that she -- her privacy rights are not going to be violated regarding family law matters involving her divorce or her children or anything like that. That said, again, if -- I'm going to consult with my client and see that if she can answer some of these questions with respect to a legal proceeding and prior testimony without getting into her private matters.

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Page 16

- A. No, sir.
- Q. Okay. All right. And your -- is yourdivorce more than five years ago?
 - A. Yes, sir.
 - Q. Okay. In the last five years, have you been involved in any other legal proceedings, other than this one and the other two we've talked about, the other issues we've talked about?
 - A. No, sir.
 - Q. And so when I say "been involved in," I want to be clear about it. Have you given sworn testimony or unsworn testimony in any case in the past five years?
 - A. No, sir.
 - Q. Have you ever had a complaint made about your collection conduct by anyone; by a consumer, Attorney General, Better Business Bureau?
 - A. No, sir.
 - Q. And I think you testified you worked for Client Services -- I'm sorry, I don't have the dates. Could you give me the dates again?
 - A. May of '05 to July of '06.
 - Q. Where do you currently work?
 - A. Long John Silvers.
 - Q. What do you do there?

		,	
	Page 18		Page 20
1	A. I do multiple tasks. I'm a cashier. I	1	Q. And can you describe that performance
2	dish. I cook. I do the drive-through.	2	information for me?
3	Q. And how long have you been there?	3	MR. DAVIS: Object on the grounds it would
4	A. Approximately two months.	4	violate my client's right of privacy. I will allow
5	Q. And between July of	5	her to answer to the extent it involved, if at all,
6	A. Oh, three months. February.	6	any work on the Sanchez matter. So if you know
7	Q. Okay. Between July 2006 and February of	7	whether your performance review involved anything with
8	2007, where were you working?	8	respect to the Sanchez matter, you can answer that
9	A. Yes.	9	question.
10	Q. Where were you working?	10	A. No.
11	A. I worked at High Vee as a cook.	11	Q. (By Mr. Barry) Okay. Your counsel's your
12	Q. And High Vee, is that a grocery store?	12	The state of the s
13		13	counsel has reshaped and reformed my question and
14	A. It's a grocery store, yes, sir.		and I would argue materially changed it. And so I'm
15	Q. And anywhere else during that time?	14	going to ask you the question again, and then your
	A. No, sir.	15	counsel is going to make his objection again, and then
16	Q. And is that I'm sorry. You're currently	16	you can decide whether or not you're going to follow
17	living in what city?	17	his advice and whether or not you're going to answer
18	A. St. Joseph, Missouri.	18	my question. Okay?
19	Q. St. Joseph. And that's about 400 miles from	19	Q. (By Mr. Barry) Madam Court Reporter, would
20	here?	20	you read the question back?
21	A. Correct.	21	(Whereupon the reporter read the question.)
22	Q. What was the name the collection agency you	22	MR. DAVIS: Okay. I'm going to object on
23	said you worked at before working at Client Services?	23	the grounds that the question calls for the witness to
24	A. Systems and Services Technologies.	24	testify regarding a personnel matter. Her privacy
25	Q. And how long did you work there?	25	rights would be violated. However, I am carving out
		Į .	
	Page 19		Page 21
1 2	A. May of 2001 till January of '05.	1	an exception in that if any of the information in her
2	A. May of 2001 till January of '05.Q. And why did you leave there?	2	an exception in that if any of the information in her personnel file or her performance review concerns the
2 3	A. May of 2001 till January of '05.Q. And why did you leave there?A. I moved to St. Louis.	2	an exception in that if any of the information in her personnel file or her performance review concerns the Sanchez matter, I will allow the witness to answer
2 3 4	A. May of 2001 till January of '05.Q. And why did you leave there?A. I moved to St. Louis.Q. And where was Systems and Services	2 3 4	an exception in that if any of the information in her personnel file or her performance review concerns the Sanchez matter, I will allow the witness to answer that that question to that extent.
2 3 4 5	 A. May of 2001 till January of '05. Q. And why did you leave there? A. I moved to St. Louis. Q. And where was Systems and Services Technologies located? 	2 3 4 5	an exception in that if any of the information in her personnel file or her performance review concerns the Sanchez matter, I will allow the witness to answer that that question to that extent. Q. (By Mr. Barry) Are you going to follow your
2 3 4 5 6	 A. May of 2001 till January of '05. Q. And why did you leave there? A. I moved to St. Louis. Q. And where was Systems and Services Technologies located? A. St. Joseph, Missouri. 	2 3 4 5 6	an exception in that if any of the information in her personnel file or her performance review concerns the Sanchez matter, I will allow the witness to answer that that question to that extent. Q. (By Mr. Barry) Are you going to follow your counsel's advice and not answer my question?
2 3 4 5 6 7	 A. May of 2001 till January of '05. Q. And why did you leave there? A. I moved to St. Louis. Q. And where was Systems and Services Technologies located? A. St. Joseph, Missouri. Q. And was there a reason that you moved here? 	2 3 4 5 6 7	an exception in that if any of the information in her personnel file or her performance review concerns the Sanchez matter, I will allow the witness to answer that that question to that extent. Q. (By Mr. Barry) Are you going to follow your counsel's advice and not answer my question? A. Yes, sir.
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or we can meet and confer later, whatever you like.

MR. BARRY: Well, I mean, here's the thing.
We're back here, and you're instructing your client
not to answer my questions. You've made your
objections. You've lodged them and then instructed
her not to answer. And my follow-up question to you
is simply, I presume you're moving for a Protective
Order when you get back home to San Jose -- or rather
to Brentwood Shores -- when you get back, I presume
you're going to file for a Protective Order to
prohibit me for getting the answers to my questions --

MR. DAVIS: Well, two things. One --MR. BARRY: -- or at least the judge to decide that -- because at this point, what's happening is that you're making -- you're lodging your objections and unilaterally restricting my right. I think you, if you want a Protective Order, you should have moved for one. But now that we're here and you haven't moved for one, I encourage you to get on the phone with the Court and move for a Protective Order, because, apparently, there's a tremendous amount of baseline questions I'm asking that you feel invade your client's privacy. And while I -- I vehemently disagree with that, I think that if you want to protect her rights, go right ahead. But, you know,

relates to the Sanchez matter, we will allow the witness to answer that question. So I think she and all the other witnesses have been answering that question.

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MR. BARRY: Well, the problem I have, I guess, with all due respect to you, Counsel, is that you're not the gatekeeper of the information, and the Court is, and I will respect the Court's decision, and I will defer to the Court to advise both of us with respect to what's permissible or not permissible in terms of my inquiry at this deposition.

What's untenable is your unilateral determinations, evidentiary determinations, about what's permissible and impermissible, and what you're going to permit your client to answer and not answer. I can understand allowing her to answer those questions and then moving for a Protective Order as to that information. I guess you feel it's improper, but I'm asking about whether or not this person's ever obtained -- ever had a performance review at her job, and you're instructing her not to answer my question unless it relates to my client. And that isn't my question.

And so I think you need to make it clear on the record that you are not only objecting, you are

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the constant -- the constant obstructions with objections and telling her not to answer my questions is getting us nowhere.

MR. DAVIS: Okay. Three things. First, I'm not here to answer questions, obviously, since I'm not being deposed.

Second, I'm not here to advise you or reach an agreement with you regarding what we may or may not do procedurally subsequent to the deposition.

And, third, there have not been persistent instructions to this witness, or any other witness, not to answer a question. And, in fact, in all prior depositions in this case involving Client Services, Incorporated employees, we have been consistent in that to the extent you ask the witness to answer questions about their personnel file or their performance reviews, if it did not involve the Sanchez matter, then, of course, we have an obligation, and I think an objection is adequate to protect their privacy rights.

On the other hand, with each of the depositions -- the last time we were here a month ago -- and so far this morning, at least on one occasion, we've made clear that if the witness' personnel file or performance reviews in any way

reshaping my inquiries and then instructing your client not to answer my inquiries. And so to the extent that you're doing that, I think that it's clear on the record that you're reshaping my questions, and I'm not going to tolerate it. I'm not going to permit

you to reshape the questions.

I'm going to ask my questions. If you want to instruct her not to answer on the basis of some evidentiary privilege or some other evidentiary basis, I'm happy to -- I'm happy to hear it on the record, but I'm not going to -- I'm not here to have my questions reshaped. It -- it's -- it doesn't do either of us any good. I've got a question. I either want that question answered, or I want to know that you're not going to answer it, in which case you could either move for a Protective Order or move to compel the answer.

MR. DAVIS: Okay. Unfortunately -MR. BARRY: Can we at least agree on that?
MR. DAVIS: Let me know when you're done,
and I'll tell you what I think. I can't -- every time
I try to start a sentence, you interrupt me. So I'm
waiting till you're done. So when you're done, I'll
talk. Does that mean you're done?

Okay. A couple of things. First, the

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witness has answered the question regarding her understanding or knowledge that she had performance reviews. So she has answered that question, and I'm certainly not asking her to -- or not instructing her to not answer that question.

Second, the -- the grounds for objecting and 6 7 instructing a client not to answer are if it would 8 violate a privilege. In this case, we've only 9 asserted an objection and an instruction not to 10 answer, where, in our view, there has been an -- a question would violate the privilege. Attorney/client 11 12 privilege would be one. And the second is it would 13 violate her Constitutional and statutory rights of 14 privacy regarding her personnel matters. However, we 15 have made clear, and carved out an exception, that if 16 it in any way related to the Sanchez matter, she 17 certainly can answer that question.

18 I guess we have a different understanding of 19 the -- of how the deposition process and evidentiary 20 objections work. My understanding, and it's been my 21 understanding and practice for years is that if you're 22 asking a witness to answer a question that would 23 violate a privileged -- a privilege she has, one, 24 attorney/client privilege, or, two, a Constitutional 25 right of privacy privilege, then we're within our

A. That's it.

Q. All right. And was that provided to you by your counsel?

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A. Yes, sir.

Q. Tell me what you -- tell me what you remember about the Sanchez account.

A. I don't remember the Sanchez account.

Q. Do you remember my client, Irma Sanchez?

A. No, sir.

10 Q. Okay. Do you speak Spanish?

A. No, sir.

Q. Now, this isn't an impertinent question. I just want to make absolutely sure. You didn't speak Spanish two years ago?

A. No, sir.

Q. Do you remember speaking with -- do you remember speaking with anyone related to the Sanchez account?

A. No, sir.

Q. Do you remember anything about the Sanchez account?

A. No, sir.

Q. And I presume that all of the information you have in your recollection right now about the Sanchez account has come from Exhibit 1; is that

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1 rights and, frankly, our obligation to protect her in

2 that regard. But, again, even in light of that

3 constitutional right of privacy in her personnel and

4 employment matters, we have, again, carved out a clear

exception, that if there's anything regarding the

6 Sanchez matter, she certainly can answer that

7 question. 8 Bu

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But just so we're clear, because I think you made an important misstatement a moment ago, she has been allowed and has answered the questions this morning concerning her understanding of whether she had a personnel file and whether she had performance reviews. It's only when you asked for the content of her personnel file and her performance reviews that we asserted an objection.

- Q. (By Mr. Barry) What documents did you review, Ms. Davis, before you came here for your deposition, in preparation for your deposition?
 - A. The paperwork before me.
- Q. When you say the paperwork before you, are you referring to Exhibit 1? Are you referring to

22 Exhibit 1?

- A. Yes, sir.
- Q. Okay. That document is Exhibit 1. Other than Exhibit 1, what else did you refer to?

1 correct?

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A. Yes, sir.

Q. Have you ever been -- have you ever been convicted of a crime?

A. Yes, sir.

Q. What crime?

MR. DAVIS: Hold on. We're going to take a break. I want to consult with the client off the record, and then I'll -- I'll probably be able to let her answer the question, but I want to consult with her off the record first.

MR. BARRY: Just note my objection to the coaching of the witness in the midst of the deposition.

(Whereupon Mr. Davis and the witness left the deposition room.)

MR. DAVIS: We can go back on the record, and the witness can answer the question.

A. Yes, sir.

MR. BARRY: Madam Court Reporter, would you read the question back, please?

(Whereupon the reporter read the question.)

23 A. A DUI.

Q. (By Mr. Barry) And when was that?

A. 2001 -- no, 2000. October of 2000.

EXHIBIT 18

AOSS (Rev. 1/94) Subports in a Civil Case

United States District Court EASTERN DISTRICT OF MISSOURI

În re

Irma Sanchez, Jorge Sanchez, and Sophia Sanchez,

SUBPOENA IN A CIVIL CASE

Plaintiffs, V. Client Services, Inc. and Karla Davis, Defendants. Donald Bailey 4829 Cherry Blossom Ln Apt 482 Hazelwood, Missouri 63042-1502 (314) 291-6502 YOU ARE COMMANDED to appear in the Unbelow to testify in the above adversary process.		MISC. C06-06280 PVT N.D. California
Client Services, Inc. and Karla Davis, Defendants. Donald Bailey 4829 Cherry Blossom Ln Apt 482 Hazelwood, Missouri 63042-1502 (314) 291-6502 YOU ARE COMMANDED to appear in the Unbelow to testify in the above adversary proc		N.D. Camornia
Defendants. Donald Bailey 4829 Cherry Blossom Ln Apt 482 Hazelwood, Missouri 63042-1502 (314) 291-6502 YOU ARE COMMANDED to appear in the Unbelow to testify in the above adversary proc		
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(314) 291-6502 YOU ARE COMMANDED to appear in the Unbelow to testify in the above adversary proc		
YOU ARE COMMANDED to appear in the Unbelow to testify in the above adversary proc		
below to testify in the above adversary proc		
	eeding.	at the place, date and time specified
LACE		COURTROOM
		DATE AND TIME
Imbassy Suites Hotel Two Convention Center Plaza (Room TBA) St. Charles, MO 63303 YOU ARE COMMANDED to produce and per		
documents or objects at the place, date, and	a time specified be	iow (list documents or objects):
PLACE	,	DATE AND TIME
YOU ARE COMMANDED to permit inspection specified below.	n of the following :	premises at the date and time
		DATE AND TIME
PREMISES		
PREMISES		
PREMISES		

Any subpoensed organization not a party to this adversary proceeding shall designate one or more officers, directors, or managing agents, or other persons who consent to testify on its behalf, and may set forth, for each person designated, the matters on which the person will testify, Federal Rules of Civil Procedure 30(b)(6).

ISSUING OFFICER SIGNATURE	,		DATE
fred	WWW Attorney	for Plaintiffs	April 3, 2007
ISSUING OFFICER'S NAME, ADI	DRESS AND PHONE NUMBER		
Ronald Wilcox, 2160 T	he Alameda, Suite F, 1st	Floor, San Jose, CA 9512	6 (408) 296-0400
	(Sue Ruis 45, Federal F	Rules of Civil Procedure, Parts C & D on maxi	page)
1096 (Rev. 1/94) Subposes in a Civi) C	iasa		
The state of the s	Pi	ROOF OF SERVICE	
***	DATE	PLACE	
SERVED			
SERVED ON (PRINT NAME)		N	ANNER OF SERVICE
SERVED BY (PRINT NAME)		T	ITLE
	DECL	ARATION OF SERVER	
I declare under	penalty of periury under t	the laws of the United State	es of America that the foregoing
	the Proof of Service is t		an at the contract and a series a
Executed on		<u></u>	
	DATE	SIGNATURE OF SER	VER
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Rule 45. Federal Rules of Civil Procedure, Parts C & D:

(c) PROTECTION OF PERSONS SUBJECT TO SUBPOENAS.

- (1) A party or an attorney responsible for the issuance and service of a subpoene shall take reasonable steps to avoid imposing undue burden or expense on a person subject to that subpoena. The court on behalf of which the subpoena was issued shall enforce this duty and impose upon the party or attorney in breach of this duty an appropriate sanction, which may include, but is not limited to, lost earnings and a reasonable attorney's fee.
- (2) (A) A person commanded to produce and permit inspection and copying of designated books, papers, documents or tangible things, or inspection of premises need not appear in person at the place of production or inspection unless commanded to appear for deposition, hearing or trial.
- (B) Subject to paragraph (d)(2) of this rule, a person commanded to produce and permit inspection and copying may, within 14 days after service of the subpoena or before the time specified for compliance if such time is less than 14 days after service, serve upon the party or attorney designated in the subpoena written objection to inspection or copying of any or all of the designated materials or of the premises. If objection is made, the party serving the subpoena shall not be entitled to inspect and copy the materials or inspect the premises except pursuant to an order of the court by which the subpoena was issued. If objection has been made, the party serving the subpoens may, upon notice to the person commanded to produce, move at any time for an order to compel the production. Such an order to compel production shall protect any person who is not a party or an officer of a party form significant expense resulting form the inspection and copying commanded.
- (3)(A) On timely motion, the court by which a subpoens was issued shall quash or modify the subpoens if it
 - (i) fails to allow reasonable time for compliance;

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(ii) requires a person who is not a party or an officer of a party to travel to a place more than 100 miles from the place where

that person resides, is employed or regularly transacts business in person, except that, subject to the provisions of clause (c)(3)(B)(iii) of this rule, such a person may in order to attend trial be commanded to travel from any such place within the state in which the trial is held, or

(iii) requires disclosure of privileged or other protected matter and no exception or waiver applies, or

(iv) subjects a person to undue burden.

(B) If a subposite

- (i) requires disclosure of a trade secret or other confidential research, development, or commercial information, or
- (ii) requires disclosure of an retained expert's opinion or information not describing specific events or occurrences in dispute and resulting from the experts's study made not at the request of any party, or
- (iii) requires a person who is not a party or an officer of a party to incur substantial expense to travel more that 100 miles to attend trial, the court may, to protect a person subject to or affected by the subpoena, quash or modify the subpoena or, if the perty in whose behalf the subpoena is issued shows a substantial need for the testimony or material that cannot be otherwise met without undue hardship and assures that the person to whom the subpoena is addressed will be reasonably compensated, the court may order appearance or production only upon specified conditions.

d) DUTIES IN RESPONDING TO SUBPOENA.

- (1) A person responding to a subpoena to produce documents shall produce them as they are kept in the usual course of business or shall organize and label them to correspond with the categories in the demand.
- (2) When information subject to a subpoene is withheld on a claim that is privileged or subject to protection as trial preparation materials, the claim shall be made expressly and shall be supported by a description of the nature of the documents, communications, or things not produced that is sufficient to enable the demanding party to contest the claim.

04-05-'07.07:35 FROM-Bonald Wilcox Esquent30-3 Filedo7/31/07 Page 26 6738/015 F-455

04- 1	05-'07-07:36:06-cV-06280-0V-00000ment30-3-296[0486/31/07 Page 7 8038/015 F-455
1	Ronald Wilcox, Esq., State Bar No. 176601
2	2160 The Alameda, Suite F, First Floor
3	San Jose, CA 95126 Tel: (408) 296-0400
4	Fax: (408) 296-0486
5	ATTORNEY FOR PLAINTIFFS
6	UNITED STATES DISTRICT COURT
7	NORTHERN DISTRICT OF CALIFORNIA SAN JOSE DIVISION
8	IRMA SANCHEZ, JORGE SANCHEZ,
9	AND SOPHIA SANCHEZ,) CIV. NO. C06-06280 PVT
10	Plaintiffs,
11	v. }
12	CLIENT SERVICES, INC. AND KARLA
13	DAVIS,
14	Defendants.)
15	
16	NOTICE OF DEPOSITION OF DONALD BAILEY
17	To: Phuong H. Nguyen Stephen A. Scott
18	Brian R. Davis
19	Hayes, Davis, Bonino, Ellingson, McLay & Scott 203 Redwood Shores Parkway, Suite 480
20	Redwood Shores, CA 94065 Fax: (650) 637-8071
21	PLEASE TAKE NOTICE THAT we shall take the deposition of Donald Bailey on
22	April 12, 2007 at 1:00 p.m. C.S.T. The deposition shall proceed at the Embassy Suites Hotel,
23	
24	Two Convention Center Plaza, (Room TBA), St. Charles, MO 63303. The deposition may be
25	taken by telephone and/or recorded by audio and/or video.
Last	
	NOTICE OF DEPOSITION OF DONALD BAILEY

04-	05-'07 07:36 FROM-Ropald Wilcox Esq. Case5:06-cv-06280-PVT Document	1-408-296-0486 30-3 Filed07/31/07 Page28 of 38 0138
1		notice and shall continue from that time until
2	complete.	
3	A list of all parties or attorneys for partie	s on whom this Notice of Deposition is being
4_	served is shown on the accompanying Certificate	of Service.
5		
6	Date: 4/3/07	fridd wy
7		Ronald Wilcox
8		Attorney at Law 2160 The Alameda, Suite
· ·		San Jose, CA 95126
9		Tel: 408-296-0400
10		Fax: 408-296-0486
11		ATTORNEY FOR PLAINTIFFS
12		
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17		
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1	CERTIFICATE OF SERVICE
2	I, Marion Ramel, hereby certify that on April 5, 2007 the foregoing document was sent
3	by facsimile and first class U.S. Mail to:
4	
5	Phuong H. Nguyen Stephen A. Scott
6	Brian R. Davis Hayes, Davis, Bonino, Ellingson, McLay & Scott
	203 Redwood Shores Parkway, Suite 480
7	Redwood Shores, CA 94065 Fax: (650) 637-8071
8	ATTORNEYS FOR DEFENDANTS
9	
10	Executed on April 5, 2007, in San Jose, California.
11	Inan Pand
12	Marion Ramel
13	
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<i>ل</i> بند	
	NOTICE OF DEPOSITION OF DONALD BAILEY

EXHIBIT 19

UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA SAN JOSE DIVISION

IRMA SANCHEZ, JORGE)
SANCHEZ AND SOPHIA)
SANCHEZ,)
Plaintiffs,)
v.)CIV NO. C06-06280 PVT
)
CLIENT SERVICES, INC.,)
AND KARLA DAVIS,)
Defendants.)

RECORD OF NON-APPEARANCE

April 12, 2007

Taken on behalf of Plaintiffs

Brenda S. Orsborn, RPR/CSR
Illinois License No. 084-003460
Missouri License No. 914

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Page 2
                 UNITED STATES DISTRICT COURT
 1
               NORTHERN DISTRICT OF CALIFORNIA
                    SAN JOSE DIVISION
     IRMA SANCHEZ, JORGE )
     SANCHEZ AND SOPHIA
 5
     SANCHEZ,
           Plaintiffs,
 6
                     )
 7
                    )CIV NO. C06-06280 PVT
    V.
 8
    CLIENT SERVICÉS, INC., )
     AND KARLA DAVIS,
 9
           Defendants. )
10
            RECORD OF NON-APPEARANCE, on behalf of the
11
    Plaintiffs, April 12, 2007, between the hours of nine
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    o'clock in the morning and six o'clock in the evening
     on that day at the Embassy Suites Hotel, Two
     Convention Center Plaza, St. Charles, Missouri 63303,
     before BRENDA S. ORSBORN, a Certified Shorthand
    Reporter and Registered Professional Reporter.
15
                  APPEARANCES
16
           The Plaintiffs were represented by Mr. Peter
    F. Barry of The Barry Law Office, Ltd., 342 County
17
     Road D East, St. Paul, Minnesota 55117 and Mr. Ronald
18
     Wilcox, 2160 The Alameda, First Floor, Suite F, San
     Jose, California 95126.
19
                                                                                            20
20
           The Defendants were represented by Mr. Brian
    R. Davis of the law firm of Hayes, Davis, Bonino,
21
    Ellingson, McLay & Scott, 203 Redwood Shores Parkway,
     Suite 480, Redwood Shores, California 94065 and Ms.
22
     Kerry Aileen Simpson, General Counsel, Client
                                                                                            23
     Services, Inc., 3420 Harry S. Truman Boulevard, St.
23
    Charles, Missouri 63301.
                                                                                            25
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since I'm located in California.

He has no knowledge of this litigation, and, in fact, has confirmed, and I can confirm on the record that he had no involvement in the Sanchez account, has no knowledge of the Sanchez account or litigation, has never worked on a Discover Card account, has no knowledge of any collection work with respect to Discover Card, and in the end, has had no time to make arrangements at his work to be available for a deposition, has had no time to meet with his attorney to prepare for this deposition, and for those reasons, he cannot go forward today.

Page 4

Page 5

I would add to that that because this witness, who we had no advance knowledge of being subpoenaed in this case, has no knowledge or involvement in the Sanchez account, which is the subject of this litigation, he does not possess any information that is discoverable or admissible in this litigation, and consequently, is not even a proper party or witness to be deposed.

That said, I will, later this week or next week, when we return, have an opportunity, hopefully, to get more information from him and will engage in and meet and confer with plaintiffs' counsel related to this deposition, to see if it's necessary at all.

Page 3

STIPULATION

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IT IS STIPULATED AND AGREED by and between counsel for the Plaintiff and counsel for the Defendants that this Record of Non-Appearance may be taken by Brenda S. Orsborn, Registered Professional Reporter and Certified Shorthand Reporter, and afterwards transcribed into print.

MR. BARRY: So we're back on the record, and we are here at the duly-noticed deposition with a subpoena for Don Bailey. And apparently Mr. Bailey is not going to appear. Is that correct, Mr. Davis?

MR. DAVIS: Yeah. He is -- as I just indicated off the record a moment ago, he is unable to go forward today. Here are the circumstances: First of all, he was able to take a short break from his current job and employment to come down here and meet me for the first time. What has happened is he was served with a subpoena by a sheriff at his home late last week, and as you know, we didn't have notice of that until after it occurred, and he was unable to find me or anybody regarding this litigation until today. I did not have any correct, current phone

number, although we left messages for him, and he was

unable to get in contact with me, not surprisingly,

But there's no way that Mr. Bailey is prepared to

2 proceed today. He's now back at work or on his way

3 back to work and cannot go forward with the deposition

4 until he has a reasonable opportunity to meet with his 5 counsel, to prepare.

MR. BARRY: And, in fact, Mr. Davis, who is his counsel?

MR. DAVIS: I am his counsel.

MR. BARRY: Okay. Now, my understanding, from your comments yesterday, were that you had already been in communication with him and that you were his counsel. Now today, you've just indicated that this is the first opportunity you've ever had to speak with him.

MR. DAVIS: Yes, because what -- just to clarify, and apparently you misunderstood me yesterday. What we had done, as soon as we learned of the subpoena -- and I didn't learn of it until Saturday -- I sent an e-mail to Ron, as a matter of fact -- we have left messages for Mr. Bailey, and it sounds like we did not have the correct phone numbers for him, which is why I was not able to get a telephone call back from him. So I have not had an opportunity to talk to him, although I had attempted

to contact, and we had left messages for him.

Page 6

MR. BARRY: Well, given the fact he's a former employee, I can't -- I can't get my mind around the notion that you represented him without having talked to him initially to be represented by him.

MR. DAVIS: We -- we represent all current and former employees of Client Services, Incorporated, in connection with this litigation. For example, Karla Davis is a former employee of Client Services, Incorporated, and frankly, it doesn't make any difference for purposes of us defending Client Services and their employees, current and former, in this matter. And Mr. Bailey, now that he was able to finally have a direct communication with me, confirmed, and I can confirm for you on the record, that I represent him, and I will be defending him in this deposition in the event he appears for a deposition.

MR. BARRY: Well, I sought to communicate with Mr. Bailey yesterday, prior to your representation of him. You told me that you represented him. Now, on that basis, I couldn't have communication with him. Now you're telling me today on the record that you represented him, that you had your first communication with him in this hotel lobby today and spent the time that we noted for his

MR. DAVIS: Well, I'm sorry you don't understand how representation works, but there's no point in me stating it again, other than to again remind you that we represent Client Services, Incorporated and all of their current and former employees in connection with this litigation.

Page 8

MR. BARRY: Well, I understand that you've asserted that, and I understand that you want to assert that, and I understand that it's in your client's interest, Client Services, and the named parties to have that. But my question is, how -- how is it possible for you to unilaterally state that you represent the entire universe of employees without their consent or without even their knowledge?

MR. DAVIS: I obviously don't need to get into that, because, one, it's not my job to educate you on how representation works; and second, anything with respect to the communications with my clients is obviously privileged, so I'm not going to get into that. I'll just add to the record, as well, if it wasn't already obvious, that we are again objecting to unreasonable and ineffective notice for this deposition, which is, frankly, what caused all of these problems, and then the other being that there was no meet and confer effort with respect to

Page 7

yourself retained as his attorney, and used up any
 available time we would have had to depose him in this
 matter, and we could have dispensed with his
 deposition, likely dispensed with the deposition in
 the first 50 minutes that he was here. And so the
 problem I have is that you indicated -- you indicated

deposition apparently conversing with him and getting

problem I have is that you indicated -- you indicated to me yesterday that you represented him, and now you're indicating that it was just today that you were retained by him.

MR. DAVIS: No, that's not what I'm saying. I wasn't just retained by him today. Again, because apparently this isn't clear to you, we represent Client Service -- Client Services, Incorporated and their current and former employees with respect to this litigation. The moment that you served a subpoena on one of our employees or former employees, then he came within our representation. The fact that you handled it in a way that neither he nor I were provided enough advanced notice is what prevented our ability to have a substantive conversation before the deposition.

MR. BARRY: How can you represent a person without their knowledge or consent, Mr. Davis? I'm unaware of how that's possible.

Page 9
1 scheduling and also the identity of the witness, when

2 you consider that Mr. Bailey had no involvement in the

3 Sanchez account or, for that matter, the Discover Card

4 Services account. Consequently, he possesses no

discoverable information or admissible information inthis litigation.

MR. BARRY: And I understand you have objections, but, you know, I'd also note that you've had better than a week to file a motion to quash or a motion for protective order both with respect to Mr. Andrews, who was produced here yesterday, and with respect to Mr. Bailey, who was not produced here today, and you didn't do so, and so the California local rules, as I understand them, in the United States District Court for the Northern District of California, allows us to serve a subpoena on a third party and then attempt to meet and confer. That

Moreover, I object to the -- I'm not -- I'm trying not to use incendiary language with you, Mr. Davis, because I do respect you, but I object to the tactic of telling us that you represent Mr. Bailey, when, in fact, you don't represent him. You didn't

didn't happen in this case, and you didn't move to

quash the subpoena or for a protective order.

represent him as of yesterday. He didn't know who you

Page 10

were as of yesterday, and you just apparently contacted him for the first time. He learned of you today, and I have a problem with that.

I'd like for you to clarify what your definition of "former employees" is, because what it appears as though you are seeking to -- you are seeking to prevent us, as counsel, from investigating this case by taking -- by taking -- unilaterally stating that you represent an entire universe of people with or without their consent here in Missouri. I don't -- I'm not privy to whether or not you're licensed here in Missouri. I don't think that you are, but if you are, you can correct the record now. But I don't understand how you can prevent, by just unilaterally stating you represent every single, solitary, former employee of Client Services, with or without their consent, with respect to this litigation. I don't know how they consented to that. I don't know if you publish a notice for that or how that happens.

And I know you said you don't seek to educate me on representation, and I trust that you don't, because I don't believe that you, yourself, have a clear understanding of when you can and cannot represent a particular party.

completely improperly and didn't comply with the code and provided insufficient notice to both us and Mr. Bailey. You indicated, though, that you called me. I was in the office all day Saturday. I didn't get a call from either one of you on Saturday. I was in the office, as I recall, most of the day Monday, but maybe not all of the day, so --

Page 12

MR. BARRY: I believe I misspoke.

MR. DAVIS: I don't recall getting a call from you that day, and if you called on Tuesday, I wouldn't have gotten it, because I was traveling to St. Louis on Tuesday.

MR. BARRY: Yeah, and I'll let Mr. Wilcox clarify that on the record. I apologize if I misspoke with respect to a call back. My understanding is that we haven't had a return call from you in a month related to matters in this case, and it -- you may have a busy schedule. I know you said -- you indicated in your e-mail last week that you were in trial in Oakland. But again, I guess I persist in my question to you, which is how is it possible for you to have told me yesterday on the record that you represented Don Bailey, and yet you come back on the record today and tell me you don't represent him, and he's -- or you now represent him and that he met you

Page 11

Mr. Bailey appeared today, ready to go forward in this deposition at this hotel, and apparently you took him out in the hallway and talked with him and didn't attempt to meet and confer with us at that time. You did send an e-mail to us previously with respect to meet and confer, and we returned your phone call, or Mr. Wilcox returned your phone call, though we did not get a return call back from you.

My question is, to you, do you have a retainer agreement with Mr. Bailey that's been signed, and how are your fees being paid, if any? Are you a pro bono attorney with respect to Mr. Bailey? And how is it that you were able to contract your services with him in the hallway of this hotel?

MR. DAVIS: The only thing I'll add is just to clarify one of your many misstatements, is that Mr. Bailey, as a result of the way you handled this, was not prepared to go forward with his deposition today, and I'll just leave it at that.

20 MR. WILCOX: Just to clarify, so there's 21 no --

MR. DAVIS: Let me add one other thing, too. You did acknowledge getting my e-mail. Apparently you're talking about the e-mail I sent to you on Saturday regarding our position that this was handled

Page 13 and had communication with you for the first time in the hallway of this hotel?

And the tactic of preventing us from talking to any former employees is untenable. It's not -- there's no basis for it, and you're not permitted to just unilaterally state that you represent an entire universe of former employees with or without their consent.

MR. DAVIS: We have been retained by Client Services, Incorporated in defense of the Sanchez litigation. We have been retained by Client Services, Incorporated to represent the company and any current employees and any former employees they have that are called as witnesses in this litigation. That has been the agreement from the start, and it will continue.

Obviously, no one anticipated that you would subpoena a witness last Thursday without advanced notice of us -- to us, a witness who had no involvement in the Sanchez account and has never had any involvement in the Sanchez litigation. So obviously, by definition, the way you handled that, there was no way for Client Services, Incorporated or my office to anticipate that you would call a witness from another piece of litigation and pull him in or attempt to pull him into this litigation. So

Page 14 Page 16 1 obviously, we didn't have an opportunity to talk to 1 REPORTER CERTIFICATE 2 him in advance of you serving the subpoena. 2 I, BRENDA S. ORSBORN, RPR, CSR, CCR, do 3 Once you served the subpoena, the way you 3 hereby certify that pursuant to the agreement 4 did it, prevented him or from us of having a hereinbefore set forth, the following proceedings were 5 conversation, although as soon as I learned of the 5 had before me; that the transcript has been reduced to 6 subpoena, as soon as Clients Services, Incorporated typewriting by me or under my supervision; that the 6 7 learned of the subpoena, there were attempts to 7 record is a true record of the proceedings had before 8 contact him, and he had attempts to contact us. 8 me. 9 Unfortunately we were not able to have a substantive 9 I further certify that I am neither attorney 10 conversation until today. 10 nor counsel for, nor related nor employed by any of 11 MR. BARRY: So when you say a "substantive the parties to the action in which this Record of 11 12 conversation," apparently you had some conversation 12 Non-Appearance is taken; further, that I am not a 13 prior to today, wherein you were --13 relative or employee of any attorney or counsel 14 MR. DAVIS: I'm not going to get into the 14 employed by the parties hereto or financially 15 content of any of the communications with the client. interested in this action. 15 16 MR. BARRY: Well, you already have, and 16 Dated this 26th day of April, 2007. 17 you've opened the door to that question, but you may 17 18 wish to review the local rules on your trip to 18 Brenda S. Orsborn, RPR/CCR/CSR 19 California. And I just note for the record, you 19 20 failed to file a motion to quash, and you failed to 20 21 move for a protective order, and you certainly had 21 22 ample opportunity to do both of those things, and 22 23 certainly the time wasn't so oppressive -- the notice 23 24 wasn't so oppressive that you couldn't have 24 25 communication with Mr. Andrews, as well as have 25 Page 15 Mr. Andrews appear here. 1 2 And in addition, Mr. Bailey also appeared 3 here today timely, and so that apparently wasn't with 4 or without your guidance as his attorney. Apparently 5 Mr. Bailey was able to -- able to make it here on time. So that's all I have to say. 6 7 MR. BARRY: We're off the record. 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25

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